



# In touch with customers. In touch with success.

A tough character...

## Are you in a technical sales role or looking to start?

**ifm electronic:** In existence for almost 50 years, ifm electronic is a market leading global organisation in the manufacture and distribution of sensing and control products for automation. A fast growing area of which is control systems for use on mobile machinery and plant. These products and services are recognised as being at the forefront of innovation and to the highest quality.

### The role:

#### Field Sales Engineer – Mobile Industry

ifm electronic is looking for a high quality individual to join the sales team. As part of this vibrant team your responsibility will be to grow the business by developing existing accounts and prospects. Part of this role will also involve generating technical proposals and project management, making the role varied, challenging but ultimately very rewarding. A growing customer base alongside an industry sector with huge potential make this a fantastic opportunity for you to develop your career with a world class employer.

### Benefits:

Full product training would be provided.

Very competitive salary, fully expensed company car plus various other benefits.

### Interested?

You must currently reside in the UK and be able to provide the appropriate documentation to work in the UK. Email enclosing your CV to Sara Meade [sara.meade@ifm.com](mailto:sara.meade@ifm.com)

### Person:

Innovative, a positive attitude and tenacity are essential attributes along with a desire to develop and learn. As an amount of your time will be spent with customers throughout the North of the UK, the ability and willingness to travel is essential. You must be capable of using your acquired knowledge, skills and abilities to make ifm the preferred choice. You will also need commercial awareness, self-motivation and the determination to succeed.

***“The jobholder is a key contributor to the organisation’s goal of having ifm solutions in every automated process in the UK.”***

### Experience:

Ideally educated to a minimum of HNC standard you will possess a sound electrical knowledge, preferably enhanced through practical experience in industry. A strong knowledge of PLC’s is essential with experience of field bus system such as CAN and Ethernet preferred. Additional knowledge of telematics systems and machine vision would be advantageous but not essential.

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