



In touch with customers. In touch with success.

Industry Sales Engineer – North UK Process industries

ifm electronic:

In existence for over 50 years, ifm electronic is global organisation specialising in the manufacture and distribution of sensing and control products for automation. The products and services offered are recognised as being at the forefront of innovation and to the highest quality.

The role:

Industry Sales Engineer – North UK Process industries
ifm electronic is looking for a high-quality individual to help continue our excellent sales growth in the UK.
The role will include working within specific industries involved in Automation and Process Control. You will be actively looking at achieving growth in both number of buying customers and ifm's wide product range. In some product areas ifm are market leaders while in others we are just entering markets and are looking to achieve large growth potentials. You will be allocated a mix of OEM and End-User customers within specific Process industries to manage in the North of England, Scotland, and Northern Ireland. You will also be required to implement a strategic approach to increase the customer base. The role is very varied which will make it interesting and challenging for the correct person.

Person:

Innovative, positive attitude and tenacity are essential attributes along with a desire to develop and learn. You will also need commercial awareness, self-motivation, and the determination to succeed. Good technical skills and strong sales ability will make you successful in this role. A friendly inquisitive nature is a must as is a strong will to drive our products into the market. You should have a genuine interest in automation and keep abreast of new technologies and ideas.

"The jobholder is a key contributor to the organisation's goal of having ifm solutions in every automated process in the UK."

Experience:

Ideally educated to a minimum of ONC/HNC standard, you possess a sound electrical knowledge, preferably enhanced through practical experience in the process industry. A knowledge of some of the following would be preferred: Sensors - PLC's - Networking - Process products - Condition monitoring - Safety Products - Industrial software - Automation - IO-Link. 3 years field sales experience is preferred but not a necessity for someone with the right technical skills who has a desire to come into a field sales role.

Full product training will be provided.

Very competitive salary, fully expensed company car, phone, laptop, pension plus various other benefits.

Interested:

You must currently reside in the North UK region and be able to provide the appropriate documentation to work in the UK.

Email enclosing your CV to HR Manager admin.gb@ifm.com

ifm electronic Ltd

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<https://www.ifm.com/gb/en/shared/company/about-us>